

## GFDA BOARD OF DIRECTORS MEETING MINUTES

Thursday August 2, 2018 8:00 – 10:00 AM Great Falls College MSU, Heritage Hall

**Attending Directors:** Tony Aretz, Joe Briggs, Jacquie Burchard, Mark Cappis, Rebecca Engum, Shane Etwiler, Heidi Hockett, Dwight Holman, Steve King, Ted Lewis, Travis Neil, Marilyn Parker, Len Watkins, Nate Weisenburger, Susan Wolf

**Guests:** Jason Madill, Mark Macek

**Staff:** Brett Doney, Shannon Clancy, Lillian Sunwall, Teresa Schreiner, Jolene Schalper

8:00 1. Introductions

8:10 2. Consent Agenda – Len Watkins

1) Accept excused absences: Casey Schreiner, Errol Rice

2) Approve minutes of 7/12/18 Board meeting and email vote. **ACTION TAKEN: Motion to approve Consent Agenda. Seconded. No Discussion. All in favor, none opposed. Motion carried.**

8:15 3. Business Development & Pipeline Report – Jolene Schalper  
Update on business development efforts and active pipeline.

8:25 4. Director Election – Len Watkins

Approve/disapprove the election of the following to fill Board vacancies: **ACTION TAKEN: Motion to approve the election of Mark Macek and Diane Meinhardt to fill the GFDA Board vacancies. Seconded. No Discussion. All in favor, none opposed. Motion carried.**

8:30 5. Committee Appointments – Len Watkins

Approve/disapprove the following slates of committee members for FY 2019: **ACTION TAKEN: Motion to approve the following slate of committee members for FY 2019. Seconded. No Discussion. All in favor, none opposed. Motion carried.**

1) Executive Committee

|                                      |                   |
|--------------------------------------|-------------------|
| Chair -                              | Ron Nelson        |
| Vice Chair & HPF Board Liaison -     | Len Watkins       |
| Treasurer -                          | Errol Rice        |
| Secretary & AgriTech Assoc Liaison - | Glenn Lambert     |
| Past Chair -                         | Nate Weisenburger |
| Investment Chair –                   |                   |
| Loan Chair -                         | Travis Neil       |
| Brownfield Chair –                   | Tim Peterson      |
| Public Policy Chair –                | Jacquie Burchard  |
| Information Technology Chair -       |                   |
| County Representative -              | Joe Briggs        |

2) Loan Committee

Travis Neil, Chair

Approved 9/6/2018

Teri Anderson, Stockman Bank  
Scott Blumfield, Catalyst Commercial  
Tim Culliton, Pacific Steel & Recycling  
Mark Mehta, Mehta Properties  
Sheila Rice, NeighborWorks Great Falls  
Chad Simonson, First Interstate Bank  
Wendy Gillies, Wells Fargo  
Tom Matthews, Opportunity Bank  
Marty Byrnes, CTA

### 3) Public Policy Committee

- 8:40 6. FY 2019 Strategic Plan, Priorities & Metrics – Brett Doney  
Discuss and approve/disapprove updated Strategic Plan, priorities and metrics for FY 2019.  
**ACTION TAKEN: Motion to approve updated Strategic Plan, priorities and metrics for FY 2019. Seconded. No Discussion. All in favor, none opposed. Motion carried.**
- 8:50 7. Business Development Plan – Jolene Schalper  
Discuss and approve/disapprove Business Development Plan for FY 2019.
- 9:10 8. Operations Plan – Brett Doney  
Discuss and approve/disapprove Operations Plan for FY 2019. **ACTION TAKEN: Motion to approve Operations Plan for FY 2019. Seconded. No Discussion. All in favor, none opposed. Motion carried.**
- 9:25 9. CEO Report – Brett Doney  
Update on achievements and efforts since last Board meeting and what's in the works.
- 9:35 10. Looking Forward – Lillian Sunwall  
Upcoming events.
- 9:40 11. Public Comment – Len Watkins  
Opportunity for public comment.