1st Quarter 2015 Index

Number of existing business expansion deals announced during quarter: 2
Number of attraction deals announced: 1
Number of job openings listed at Great Falls Job Service: 902
Number listed on SimplyHired.com: 1,121
Increase in home sales in Great Falls market in 2014: 8.8%
Great Falls metro area increase in average sale price of existing homes
predicted by Moody’s for 2015: 5.5%
Great Falls metro area growth in Gross Metro Product
projected by Moody’s for 2015: 4.0%
Metro GDP growth predicted in 2016: 5.5%
Great Falls metro area increase in personal income projected by Moody’s in 2015: 4.2%
Metro personal income increase predicted in 2016: 4.4%
Great Falls ranking by Forbes for best cities to retire in: Top 25
Lowest average airfare ranking of GTF amongst all 459 U.S. commercial airports: 95th
GTF ranking amongst Montana commercial airports: 1st
Lowest city taxes ranking of Great Falls amongst Montana’s 7 largest cities: 1st
Great Falls city taxes compared to average of Montana’s
other six largest cities: 23% lower
Number of small businesses coached during quarter: 86
Number of coaching sessions: 175
Number of small business trainings offered: 7
Number of entrepreneurs who participated: 170
New capital secured by small business clients: $1,924,170
Number of outreach meetings with existing companies
in Great Falls region during quarter: 40
Targeted out-of-state industry events exhibited or networked at during quarter: 7
Number of site selection consultants met with in person during quarter: 10
Number spoke with on phone: 11
Number of site selection consultant RFP’s responded to: 4
Amount of GFDA/HPF loans closed and approved during quarter: $1,253,469
Additional private investment that will be leveraged by these loans: $3,702,259
GFDA/HPF delinquent loan rate: 0%
Downtown volunteer hours during quarter: 9,189
Number of new downtown businesses opened during quarter: 4
Number of downtown property renovations during quarter: 19
Consecutive years United Way of Cascade County has set fundraising records: 6
Number of wind turbines in new wind farm in Fairfield to be built this year: 15
Height of each turbine: 42 stories
Power generation rating of each turbine: 1.7 megawatts
Total project investment: $45-50 million
Percentage of U.S. companies that export: 5%
Percentage of companies on eBay that export: 97%
Percentage of corporate executives surveyed who said the availability of shovel ready
sites is important to companies looking for locations to expand: 63%
Percentage who said availability of skilled labor is important: 82%
Percentage who said availability of housing is important: 70%
Montana record-setting high school graduation rate in 2014: 85.4%
Rate in 2009: 80.7%
Montana ranking for percentage of adults with high school diploma or higher: 1<sup>st</sup>
Montana ranking for increasing college graduates with 2-year degrees: 1<sup>st</sup>
Montana ranking in Gallups-Healthway’s 2014 Well Being Index: 5<sup>th</sup>
Amount federal government purchased from Montana small businesses in 2014: $480 million
Amount Montana employers could save annually on worker compensation costs by
lowering accident rates to national average: $145 million
Montana ranking amongst states for business start-ups per capital: 1<sup>st</sup>
U.S. sales growth of organic food and non-food products in 2014: 11.3%
Percentage of U.S. GDP invested in infrastructure in 1960: 1%
Percentage invested in 2013: 0.06%
Estimated number of people across the globe who live without electricity: 1 billion
Number of people across the world who die every year from cooking/heating fire smoke: 4 million
Number of west coast port terminal expansions or new construction projects approved to export coal for electric generation: 0

Untame your entrepreneurial spirit.