

1st Quarter 2016 Index

Great Falls metro (Cascade County) growth in total wages in last 2 years: 9.5%

Additional dollars earned per year: \$124 million

Increase in average annual wages in last 2 years: 8%

Increase in annual average earnings in last 2 years: \$2,768

Great Falls metro average annual growth in manufacturing jobs in last 5 years: 6.2%

Average growth in Montana: 2.9%

In USA: 1.4%

Investment in Calumet Montana Refining expansion in Great Falls: \$450 million

Contractor hours invested in project: 1.8 million

Number of construction workers on site at peak of project: 594

New permanent manufacturing jobs created: 50

Investment in Greenfield Wind project in Teton County: \$47 million

Net gain City of Great Falls expects to make on Med/Tech business park: \$770,000

Value of building permits issued by City of Great Falls during quarter: \$36,139,039

Record sales at C.M. Russell Museum's 2016 The Russell art auction: \$9.4 million

Number of items in C.M. Russell Museum's permanent collection: 12,000

Amount of historic 1906 water rights City of Great Falls secured in recent settlement:

6,335 acre feet at flow rate of 6.0 cubic feet per second

Number of new hotel units announced to be constructed in Great Falls: 323

Number of new apartments in Great Falls under construction: 78

Number of additional new apartments announced to start construction this year: 335

Ranking of Great Falls housing market amongst all 337 national metro markets: 19th

Billings ranking: 28th

Missoula ranking: 53rd

Great Falls ranking of most affordable Montana city: 1st

Average annual savings of Great Falls homeowners in mortgage, taxes and insurance over

Billings homeowners: \$1,574

Over Helena homeowners: \$3,023

Average annual Cascade County homeowner savings over Gallatin County: \$6,105

Missoula County: \$4,947

Flathead County: \$3,732

City of Great Falls acres of parkland: 1,215

Number of developed City parks: 57

Miles of recreational trails: 52

Estimated number of park trees: 36,000

United States per capita use of wheat flour in 2015: 133 pounds

Number of proposed redevelopment properties being assessed so far
under GFDA's new brownfield program: 6

Pounds of chickpeas harvested in Golden Triangle in 2015: 55,837,500

Pounds of hummus commercially produced in Golden Triangle: 0

Current annual global sales of gluten free products: \$3.2 billion

Estimated annual sales by 2020: \$4.4 billion

Number of local businesses coached during quarter: 89

Number of coaching sessions: 356

Number of business training sessions offered during quarter: 6

Number of business participants: 68

New contracts won by PTAC clients during quarter: \$288,880

New capital investment secured by small business clients during quarter: \$2,050,800

Total of GFDA gap and bridge financing loans closed during quarter: \$500,000

GFDA loan funds disbursed during quarter: \$1,133,671

GFDA and HPF loan commitments at end of quarter: \$1,793,000

Active loan portfolio balance at end of quarter: \$17,807,833

Percentage of delinquent loans: 0%

Current SBA 504 loan 20 year fixed interest rate, including all fees: 4.320%

Equity required on SBA 504 loan deals: as low as 10%

Downtown renovation and construction permits issued during quarter: 25

Value of permits issued during quarter: \$2,644,308

Downtown Great Falls volunteer hours during quarter: 9,532

Number of new businesses opened downtown during quarter: 2

Number of women entrepreneurs in USA: 10.6 million

Percent of U.S. businesses owned by women: 30%

Increase in U.S. women entrepreneurs from 1997 to 2015: 73%

Montana's share of DOD annual spending in the 50 states and District of Columbia: 0.1%

Montana state ranking for DOD expenditures: 48th

DOD funds spent in Montana within Cascade County: 53%

Montana tax rate rank amongst states: 3rd lowest

Rank after adjusting for cost of living: 3rd lowest

U.S. manufacturers reporting moderate or serious shortage of skilled workers: 82%

Projected United States inflation in 2016: 2.4%

Projected in Venezuela: 720%

U.S. personal savings rate average 1950-1984: 11%

Savings rate in 2005: 3%

Today's estimated savings rate: 6%

Speed bump the SEC supports to thwart high frequency trading: 1,000 microseconds

Heavy industrial rail-served acres available for immediate construction
in Great Falls AgriTech Park: 31.5