

New to Government Contracting?

The government buys everything!

Learn how to sell to the government with the webinar series **Government Contracting 101** from 11 am - 11:30 on the second Tuesday of the month.

Webinar Series Schedule:

NOVEMBER 8, 2022	Introduction to Small Business Certification
DECEMBER 13, 2022	Can A DBE Certification Help My Woman-owned Business?
JANUARY 10, 2023	Does the Government Buy My Products/Services?
FEBRUARY 14, 2023	National Institute of Standards and Technology (NIST) Cybersecurity
MARCH 14, 2023	Capability Statements
APRIL 11, 2023	How to Talk to a Government Contractor
MAY 9, 2023	Registering in the New System for Award Management (SAM.gov)
JUNE 13, 2023	Convince a Prime to Put You on the Team
AUGUST 8, 2023	Topic TBD
SEPTEMBER 12, 2023	Topic TBD
OCTOBER 10, 2023	Topic TBD

Questions? Contact Lillian Sunwall

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To register visit growgreatfallsmontana.org/government-contracting/

