GFDA EXECUTIVE COMMITTEE MEETING MINUTES 8:00 - 9:30 AM Friday, June 23, 2023

IN PERSON MEETING with Zoom Option

AE2S Engineering The Portage Building 405 3rd Street NW, 2nd floor

Great Falls, MT

Meeting ID: 975 5141 3941

Passcode: 986063

See complete Zoom login below.

GFDA Staff Present:

Brett Doney, Jake Clark, Jana Williams, Jenn Gallmeier, Jolene Schalper, Lisa Andis, Tracy Heggem

GFDA Executive Committee Members Present:

Joe Briggs, Mark Cappis, Forrest Ehlinger, Rebecca Engum, Mark Macek, Daniel Rearden, Errol Rice

Guests:

Randy Lester

Times are approximate and items may be taken out of order. Any Director with a potential conflict of interest on the agenda should state the conflict at the start of the meeting.

- 8:00 1. Consent Agenda – Mark Macek
 - 1. Accept excused absences:

Jenn Fritz. Ted Lewis. Len Watkins

ACTION TAKEN: Motion to approve excused absences for 6/23/23 meeting. Motion seconded. None opposed. Motion carries.

2. Approve/disapprove minutes of the 5/17/23 Executive Committee meeting and two email votes on 5/18/23.

ACTION TAKEN: Motion to approve minutes of 5/17/23 Executive Committee meeting and two email votes. Motion seconded. None opposed. Motion carries.

- 8:05 2. MFP/Big Sky Cheese Loans – Brett Doney & Jill Kohles
 - Discuss status and take action as Committee desires.
- 8:10 3. Lending Policy – Brett Doney & Jill Kohles

Approve/disapprove adopting new lending policy.

- 8:20 4. CDFI Recertification Assessment Report – Brett Doney Discuss assessment report.
- 8:25 5. CDFI Growth Model – Brett Doney

Discuss lending growth and how much leverage we're comfortable with in borrowing more loan capital.

6. FY2024 Business Development Plan – Jolene Schalper 8:35

Approve/disapprove FY2024 Business Development Plan as recommendation to Board.

8:45 7. FY2024 Operations Plan – Brett Doney

Approve/disapprove FY2024 Operations Plan as recommendation to Board.

- 8:55 8. Financials Jana Williams, Brett Doney & Forrest Ehlinger Review May financials.
- 9:00 9. Loan Portfolio Rebecca Engum & Jill Kohles
 Review loan portfolio status and loan capital availability.
- 9:05 10. Grant, Loan & Other Applications Brett Doney

Approve/disapprove grant, loan, and other applications.

• IEDC Fellow Program

ACTION TAKEN: Motion to apply for IEDC Fellowship. Motion seconded. None opposed. Motion carries.

- CDFI SBA Community Advantage Pilot Program
- 9:10 11. Contract Approvals Brett Doney

Approve/disapprove authorizing President/CEO to execute contract(s).

9:15 12. Investment – Ted Lewis & Jennifer Gallmeier

Discuss investment status and act on any investor pledge charge-offs.

- 9:20 13. Pipeline Report Jolene Schalper
- 9:25 14. CEO Report Brett Doney
- 9:30 15. Public Comment Mark Macek Opportunity for public comment.

Complete Zoom Login Info

Topic: Executive Committee of the GFDA Board (Exec)

Time: This is a recurring meeting Meet anytime

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