



Great Falls Montana Development Alliance CAREER OPPORTUNITIES

10/24/24

HOW TO APPLY:

All positions are open until we find a great team member!

GFDA offers a comprehensive benefits package including health, vision, dental, and retirement plans. We invest in our team both through performance-based salary increases and professional development. While we do have a flexible work environment, all candidates MUST live in the Great Falls region. EOE.

To apply, email a cover letter and resume to:

Tracy Heggem, Executive Assistant

Tracy@GrowGreatFalls.org

CURRENT OPENINGS:

Loan Officer

Great Falls, Montana

Do you enjoy connecting businesses with resources to thrive? Do you like building long-term, mutually beneficial relationships? Do you like working with a team to solve challenging problems? We need someone who understands profit and loss, balance sheets, and tax returns to help underwrite tough loan decisions. Our new team member will build a strong referral network across our region and the state to help businesses attain funding needed to move projects across the finish line. This team member will coordinate complex deals and navigate relationships.

We have a solid team, and this position will complement our VP of Lending bringing in deals, underwriting, analyzing, gaining approvals, working with borrowers for compliance, and every aspect of lending. We need someone who is gregarious; inquisitive; pursues knowledge of people and how things work; can conduct research into topics; is able to write professional credit write-ups; is able to listen, learn, and adapt; who likes having multiple projects and clients; is excellent at working independently; and implements systems for success. If you want to help businesses start, grow, and innovate in the Great Falls Montana Region you should apply.

We're thinking between \$73,000 and \$83,000 for starting salary range, but depends on experience.

Lending Solutions Specialist

Great Falls, Montana

Do you enjoy reading company financials to figure out the story of a business? Do you like working with a team to solve challenging problems? We need someone who understands profit and loss, balance sheets, and tax returns to help underwrite tough loan decisions. Our new team member will listen to entrepreneurs' needs; research and assess their capabilities; and analyze loan requests to help them reach their dreams. Our new team member must not only thrive working with our team but strive to make new contacts – growing our network of regional and statewide partners.

Our Lending Solutions Specialist is a new position, and we need someone who is inquisitive; pursues knowledge of people and how things work; can conduct research into topics; is able to write professional credit write-ups; is able to listen, learn, and adapt; who likes having multiple projects and clients; is excellent at working independently; and implements systems for success. If you want to help businesses start, grow, and innovate in the Great Falls Montana Region you should apply.

We're thinking between \$63,000 and \$73,000 for starting salary range but depends on experience; includes a built-in bump based on initial performance.

ORGANIZATION INFORMATION

The Great Falls Development Alliance (GFDA) is a regional public/private economic development organization that serves the 13-county urban/rural/tribal Great Falls Montana trade area. We are a certified Community Development Financial Institution, formed as a Montana nonprofit corporation with charitable 501 (c) 3 status. Our economic development efforts include business retention and expansion, business attraction, entrepreneurship, gap/bridge financing, brownfields redevelopment, talent attraction, and downtown/riverfront revitalization.

We have built an exceptional, full-time professional economic development team. We host a Montana Small Business Development Center, APEX Accelerator and Food & Ag Development Center and provide office space to the Montana Manufacturing Extension Center. We helped create and are partners in the Montana Defense Alliance, Great Falls Downtown Development Partnership, and Great Falls Tourism Alliance. We have \$35 million in loan capital, and through our non-profit affiliate, High Plains Financial (HPF), offer SBA 504 loans statewide. GFDA is the developer of the Great Falls AgriTech Park, a 1,000+ acre BNSF Premier certified rail industrial park.

GFDA is a partnership comprised of a wide array of partners including Cascade County, the Great Falls Area Chamber of Commerce, NeighborWorks Great Falls, Great Falls Tourism, Great Falls International Airport, Great Falls Public Schools, the Little Shell Tribe of Chippewa Indians, Great Falls College Montana State University, the University of Providence, Great Falls Business Improvement District, Central Montana Building Trades, Great Falls Homebuilders Association, and over 150 businesses in the region.

GFDA was the first economic development organization in the Rocky Mountain West to earn accreditation from the International Economic Development Council. We continue to earn the Platinum Seal of Transparency from Candid/GuideStar. Our efforts have won awards from the National Association of Development Organizations, the International Economic Development Council, the National Brownfield Conference, the U.S. Small Business Administration, and the Montana Economic Developers Association.

We offer a positive teamwork environment, competitive salaries and benefits, professional development, a flexible work environment, and advancement opportunities. GFDA and HPF are proud to be Equal Opportunity Employers, Lenders and Providers.

GREAT FALLS REGION

Live on the great falls of the Missouri River on the Rocky Mountain Front!

Great Falls offers an exceptional quality of life, excellent schools and health care, affordable housing, and unparalleled outdoor recreation opportunities. Great Falls remains among the most affordable Montana cities to live, work, and play with cost of living overall at 86.8% of the national average and housing costs at 70% of the national average, according to C2ER.

Visit the following websites for more information about GFDA, our community and the Great Falls region:

Great Falls Development Alliance	www.GrowGreatFallsMontana.org
Relocating to and Living in Great Falls	www.LiveInGreatFalls.com
Great Falls Montana Tourism	www.VisitGreatFallsMontana.org
Central Montana Tourism	https://centralmontana.com