



GFDA Quarter Index 2024Q3

Annual freight truck loads crossing Canadian Border at Sweetgrass: 179,206

Average annual growth rate over last 8 years: 7.0%

Annual loaded railcars crossing Canadian Border at Sweetgrass: 31,807

Average annual growth rate over last 8 years: 10.2%

Value of annual US-Canada non-energy trade through Montana crossings in 2023: \$18.8 billion

Import value: \$10.064 billion

Export value: \$8.708 billion

Annual value of meat imported from Canada through Montana to other states: \$2.244 billion

Number of shows performed so far at The Newberry in Downtown Great Falls: 200+

Investment in St. Mary's Diversion Dam Replacement Project: \$90 million

Gallons of first Montana Renewables Sustainable Aviation Fuel sent to Minneapolis-St. Paul

International Airport: 7,000

Number of students that participated in the Great Falls Worlds of Work: 2,000+

Number of logistics site selection consultants met with during quarter: 9

Units of low-income senior housing under construction in Great Falls: 25

Median house value in Great Falls, Montana: \$227,600

Number of housing developer site visits to Great Falls during quarter: 4

Unmet demand for new housing units in Great Falls, current year: 650

Square feet of vacant retail space available in Downtown Great Falls: 112,000

Food and beverage establishments in Downtown Great Falls: 29

TIF funding committed to Downtown Great Falls projects during quarter: \$1.58 million

Approximate amount of TIF funding available for Downtown Great Falls projects: \$5 million

Cost of living in Great Falls MSA in 2023: 89.8% of national average

Cost of living in Billings MSA: 99.5%

In Cheyenne: 109.4%

Land we purchased during quarter for Great Falls AgriTech Park: 37.76 acres

Land we sold in Great Falls AgriTech Park for local business expansion: 2 acres

GFDA gap and bridge loans closed during quarter: \$1,180,000

Additional investment leveraged by these loans: \$1,090,000

Additional GFDA gap and bridge loans approved during quarter: \$350,000

Loan participations with Montana SSBCI program during quarter: \$590,000

Additional SBA 504 loans approved during quarter: \$3,964,000

New loan capital secured during quarter: \$625,000

Companies and entrepreneurs we provided services to during quarter: 273

Total activities with these companies we recorded during quarter: 1,279
 New client projects we started work on during quarter: 41
 Entrepreneurs and small business clients advised during quarter: 133
 New small business advising clients during quarter: 40
 Rural clients advised during quarter: 45
 New capital secured by entrepreneur advising clients: \$912,800
 Entrepreneur and small business trainings during quarter: 4
 Number of training participants: 37
 Government contracting clients advised during quarter: 62
 New government contracting clients advised during quarter: 20
 Government contracting advising sessions during quarter: 117
 Active government contracting clients at end of quarter: 207
 Government contracts won by clients: \$14,825,271
 Government contracting trainings during quarter: 3
 Number of training participants: 54
 Brownfields property assessments provided during quarter (Phase 1 and/or Phase 2): 3
 Number of food and ag business touch points this quarter: 156
 Number of unique food and ag businesses contacted in the quarter: 50
 Great Falls Team members on GFDA Aspirational Trip during quarter: 11
 Number of miles travelled on trip: 1,560
 Number of International Economic Development Council 2024 Excellence Awards won by GFDA: 2
 Montana's national ranking in USDA Value-Added Producer Grant awards: 3rd
 USDA Value-Added Producer Grant applications awarded to Montana: 8
 Businesses GFDA assisted with USDA Rural Energy for America Program applications: 7
 Montana Air National Guard C-130's landed on Montana state highways this year: 2
 Percentage of Montanans on Medicaid who work or are in school: 76%
 Rural hospitals closed nationwide between 2010 and 2021: 136
 Rural hospitals in Montana that have closed since the beginning of Medicaid expansion: 0
 New jobs created and sustained in Montana by Medicaid expansion in 2022: 7,500
 New Montana personal income generated by Medicaid expansion in 2022: \$475 million
 Economic activity in Montana fueled by Medicaid expansion in 2022: \$775 million
 Share of Montana Medicaid expansion paid for by federal government: 90%
 Number of installed heat pumps in Europe: 20 million
 European goal by 2030: 60 million
 Increase in monthly average American new business creation since the pandemic: 80%



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