



GFDA Quarter Index 2025Q4

Numbers to Celebrate

Great Falls ranking in leading metro areas in Mountain region: 5th

New electric transmission development in progress in Montana: 420 miles

New battery storage built in Great Falls trade area: 75 MW

Housing projects in predevelopment for spring construction start in Great Falls: 8

Increase in scientific faculty of Weissman Hood Institute at Touro University in last four years:
From 2.5 to 12

Touro College of Medicine Great Falls students who conducted research at the institute in
2025: 83

Touro Great Falls medical students who co-authored scientific papers in 2025: 25

Riverfront extended stay hotel rooms in new TownePlace Suites in West Bank Landing: 109

Berkshire Hathaway Energy Montana donation to Great Falls College: \$1.4 million

Regional Community and business leaders named MAFB Honorary Commanders: 44

Capacity of new Treasure State Sires boar stud facility: 412 mature boars

Annual yield of genetic material from facility: 100,000+ litters

GFDA Quarter Numbers

New businesses opened in Downtown Great Falls: 2

Primary sector business attraction site visits to region: 2

Active housing developments we worked with clients on: 19

Rural communities GFDA is engaged with on housing development: 2

Number of national reporters who visited Great Falls as part of our new PR campaign: 3

Number of national news articles published about the Great Falls region: 3

Montana Business Development delegation that traveled to Japan and South Korea: 42

Montana Economic Development Excellence Awards won by GFDA: 3

Land purchased by GFDA for Great Falls AgriTech Park expansion: 42 acres

Site selection consultants networked with: 25

Brownfields clean-up subgrant approved by GFDA for local nonprofit: \$266,664

Proposals submitted to state-generated primary sector leads: 3

Companies identified and added to GFDA CRM: 118

GFDA gap and bridge loans closed: \$132,000

Additional private investment leveraged by these loans: \$240,000

New loan capital GFDA secured: \$1,250,000

Entrepreneurs and small business (SBDC) clients advised: 149

Rural clients advised: 55
Total client advising hours: 303
Rural client advising hours: 109
Capital secured by small business advising clients: \$135,000
Entrepreneur and small business trainings: 8
Number of training participants: 39
New business start-ups by advising clients: 2
Government contracting (APEX) clients advised: 78
New government contracting clients advised: 10
Government contracting advising sessions: 190
Active government contracting clients at end of quarter: 314
Government contracts won by clients: \$12,031,680
Government contracting trainings: 4
Number of training participants: 48

Most Recent Economic Data

Average annual wage increase in Cascade County in four quarters ending 2025Q2: 5.5%
Increase nationwide during same four quarters: 4.1%
Cascade County average annual wage in 2025Q2: \$55,479
Increase in total wage earnings in Cascade County in four quarters ending 2025Q2: 6%
Total wage earnings increase in Cascade County for those quarters: \$120 million
Record number of Cascade County business establishments in 2025Q2: 3,282

Interesting Factoids

Median age of U.S. first-time homebuyers in 1991: 28
Median age of U.S. first-time homebuyers in 2025: 40
Generative AI annual revenue in 2025: \$153 billion
In 2021: \$0
ChatGPT weekly users: 800 million
Average time lost by American commuters stuck in traffic in 2024: 63 hours
Wind development potential in Great Falls trade area: \$11.5 billion
Year global energy demand is expected to more than double: 2050
Annual shortfall between U.S. skilled trades openings and qualified graduates: 1.7 million
GFDA's **cumulative** loan principal loss over 30 years: 0.7%
Average **annual** loan principal loss of federally regulated banks: 0.5-1.5%



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